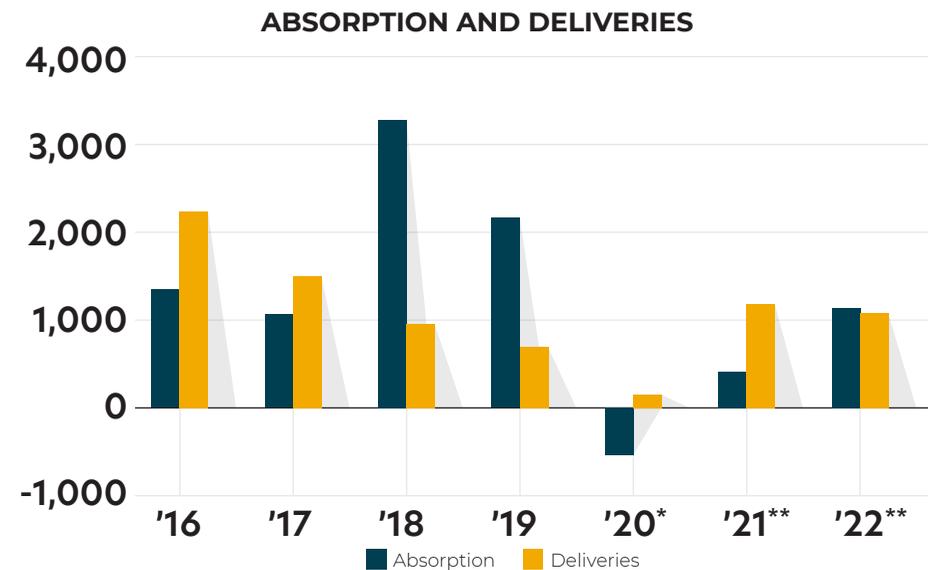
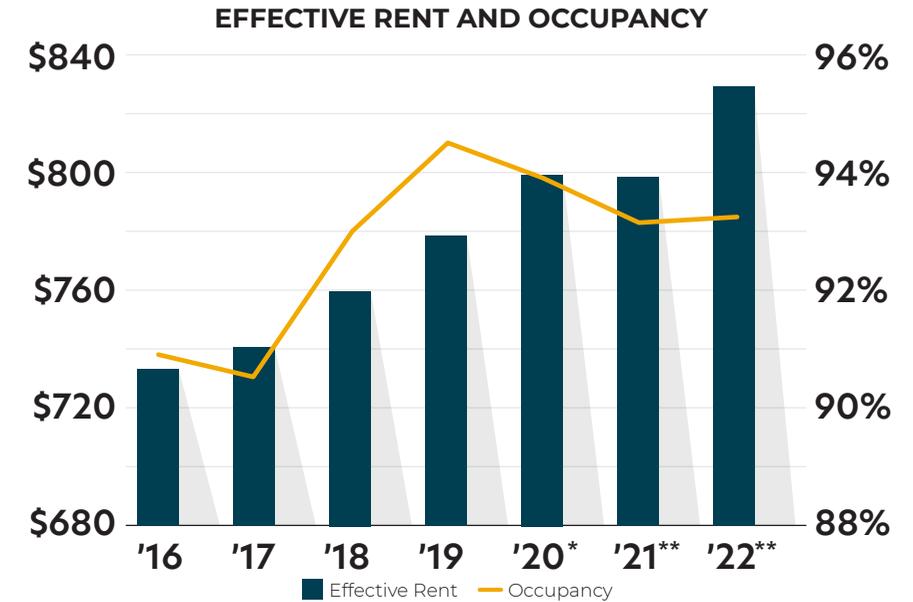


OKLAHOMA CITY, OKLAHOMA



MARKET TRENDS



2021 MARKET AT A GLANCE

OCCUPANCY RATE
93.2%
 Down 70 bps YOY

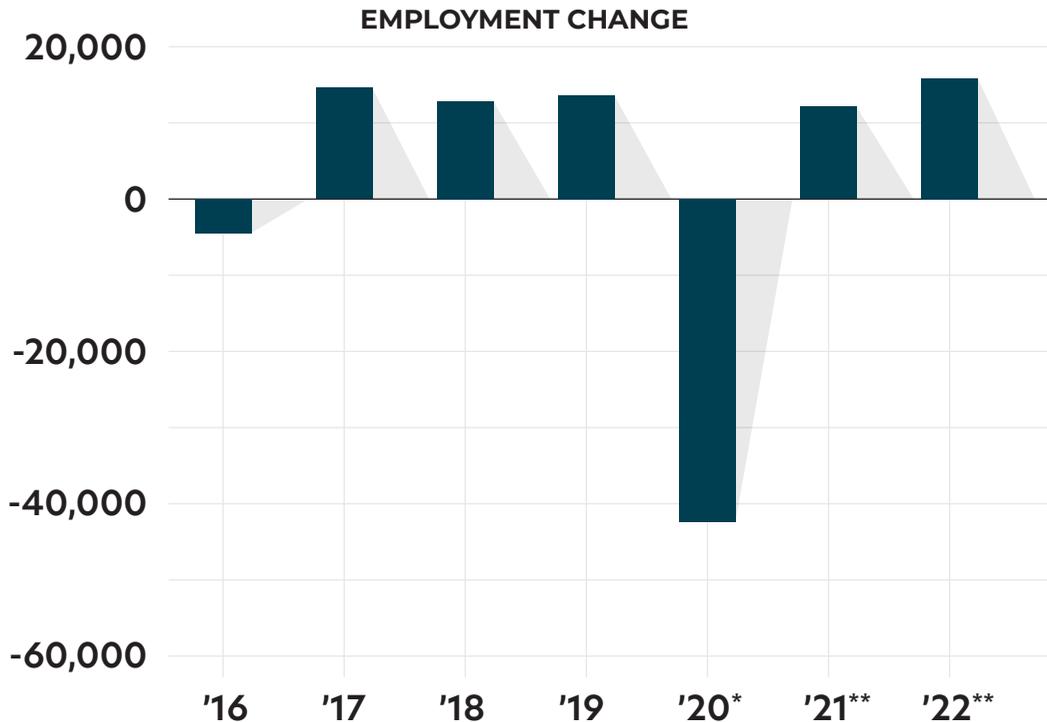
EFFECTIVE RENT
\$797
 Down 0.1% YOY

RENT SHARE OF WALLET
16.1%
 Up 10 bps YOY

Data and images pertaining to employment, income, permits, population, rents, single-family housing, and occupancy are year-end figures. Absorption, construction, and apartment sales figures are full-year totals. *Numbers for 2020 are projected values; **2021/2022 figures are forecast projections. Apartment market data criteria and methodologies vary by market.

OKLAHOMA CITY, OKLAHOMA

EMPLOYMENT TRENDS



| EMPLOYMENT | | | | |
|------------|------------|---------|------------|---------|
| 2019 | YOY CHANGE | 2020* | YOY CHANGE | 2021** |
| 669,100 | -6.3% | 627,100 | 1.9% | 639,000 |

| UNEMPLOYMENT RATE | | | | |
|-------------------|------------|------|------------|------|
| 2019 | YOY CHANGE | 2020 | YOY CHANGE | 2021 |
| 2.1% | 410 BPS | 6.2% | -130 BPS | 4.9% |

| POPULATION | | | | |
|------------|------------|-----------|------------|-----------|
| 2019 | YOY CHANGE | 2020 | YOY CHANGE | 2021 |
| 1,415,400 | 0.9% | 1,427,900 | 0.8% | 1,439,400 |

| HOUSEHOLDS | | | | |
|------------|------------|---------|------------|---------|
| 2019 | YOY CHANGE | 2020 | YOY CHANGE | 2021 |
| 567,700 | 1.1% | 574,100 | 1.0% | 580,100 |

| MEDIAN HOUSEHOLD INCOME | | | | |
|-------------------------|------------|----------|------------|----------|
| 2019 | YOY CHANGE | 2020 | YOY CHANGE | 2021 |
| \$59,769 | -0.1% | \$59,709 | -0.6% | \$59,347 |

SALES TRENDS

| PRICE PER UNIT | | |
|----------------|------------|----------|
| 2019 | YOY CHANGE | 2020* |
| \$63,732 | -7.6% | \$58,894 |

| CAP RATE | | |
|----------|------------|------|
| 2019 | YOY CHANGE | 2020 |
| 6.4% | -160 BPS | 4.8% |



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